

# ProPak and China BevTek 2011

## Exhibitor Quotes

*“ProPak is the door to the China market for Wolf (Hangzhou). Thorough our participation in this exhibition we have gained more and more market share in this dynamic market”*

Peter Speksnijder

Managing Director, WOLF (Hangzhou) Packaging Machining Co. Ltd.

*“We met a lot of potential customers looking to build factories in China, providing us with excellent business opportunities for the future” .*

Jim Strang

Chief Executive Officer, Heat and control Pty Ltd

*“Excellent show, by the second day we had sold our machine to a Beijing customer and taken orders for many more”*

Zhang Lin, Marketing Manager, Jiangsu Muyan Group Co.Ltd.

*“ProPak China is the most professional exhibition in China. We exhibit here because we make sales and do real business with new and existing customers”.*

Liu Hong, Beijing Omori Changkong Packaging Machinery

*“This year we showed our new 36,000 bottle / hour hot filling machine to our customers attending China BevTek. We always save the latest technology to show at this exhibition every year”.*

Yin Gang

Marketing Manager , Jiangsu Newamstar Packaging machinery Co. Ltd

*“We shipped some very expensive machinery to this exhibition...the level of enquiries and interest in our equipment far exceeded expectations. Response was so good we have already reserved more space for ProPak China 2012”.*

Alan Yates

Managing Director, Endoline Machinery Ltd.

*“ProPak is the best packaging machinery show for food and beverage applications in China”.*

Thomas Kochems, Product Manager, Melchers.

*“I can always meet with top notch customers both from domestic and overseas markets at this show”*

LI Yue Yun, General Manager, Guangzhou YueDong Mechanical Industry Co., Ltd.

*"At ProPak China I have met the best qualified buyers for my imported high-end low temperature concentrators. The overall response was the best I have had at any show in China. As a first time exhibitor, my investment on this event has been well worth it."*  
William Huang, Manager, Bennco Technology Co., Ltd,for Reda Spa

*" I always make sales at this show. The volume of sales made this year is even better than before"*  
William Mok, Sales Director, Pacific Automatic Machinery Co., Ltd

*"ProPak China 2011 was a good show for Bosch Packaging Technology. We experienced that many visitors had current and upcoming projects to discuss and are ready to invest in new equipment. The growth in exhibitors showing automation equipment like robotics illustrates the need of our Chinese customers to automate their processes".*  
Peter Oussoren, Busines Unit Manager Packaging Machines,  
Bosch Packaging Technology (Hangzhou) Co.Ltd

*"If anyone needs evidence of the enormous business activity in the Asian region they need not have looked any further than this year's ProPak China Show. The event was a great success with all of the companies on the UK pavilion reporting excellent foot-fall and high enquiry levels. I visit many Chinese shows - ProPak clearly leads the field in this sector."*  
Chris Buxton CEO - PPMA Group Ltd

### **Visitor Quotes**

*"I took advantage of the Buyer Matching Programme at ProPak China 2011 to source suppliers of food packaging and processing machines. On arriving at the exhibition I was provided with a complete appointment schedule of meetings. I met 13 different suppliers and establish business with them. This has been an excellent visit for me and congratulations to the organiser for their efficiency and assistance."*  
Marcelo Co, Managing Director Marikina Food Corporation, Philippines,

*"I am very delighted to bring a Indian delegation to ProPak China 2011, the show is well organised and my delegates met the right contacts for the latest packaging products. The international buyers lounge is very helpful for discussions with clients. I hope I will bring a delegation again for next year's ProPak and China BevTek."*  
Amit Sharma, Delegation Director , Nimble Tours Pvt Ltd, India,